

# **Marketing Opportunities with the MassMutual Center**

**Drive patrons and attendees to your event** when you market through MassMutual Center Advertising, a full service agency. We can assist you with anything from budget planning and ad placement to social media and public relations campaigns. We have the expertise to assist you with:

## **Advertising**

Based on your budget, we can create a complete advertising plan including: *print, TV,* and *radio*, and recommend a media schedule devised to efficiently reach your target market and generate attendance\*.

\*Rates may include an additional 15% agency fee

#### **Creative Services**

We can assist you in the design of camera-ready advertisements for print publications, writing of radio scripts, and/or creation of digital collateral. Once they are completed, we will place these advertising messages to complement your media plan. You will benefit from low contract rates, with your ability to leverage the best possible schedule and greatest frequency for your budget.

#### **Social Media**

We will coordinate and manage a full interactive digital media campaign on all of our social channels (Facebook, Twitter, Instagram). Your messaging will also be displayed on all of our inhouse TV's, outdoor digital marquee, and website (www.massmutualcenter.com).

### **Public Relations**

Our publicity capabilities enable us to write, send out and personally follow up on media releases and advertisements to local and regional print and broadcast news outlets. These important activities provide even greater visibility for your event and are designed to generate last-minute impressions and sales.

### **Group Sales**

We actively pursue group ticket sales for pre-determined events. Our in-house group sales department can pre-sell your event using a comprehensive database of local and regional companies, civic groups, and organizations that purchase group tickets on a regular basis. Preferred customer mailing programs can also be designed to maximize sales within demonstrated buying groups.

For more information, contact your Sales Manager or Event Manager.